

"Mutually reinforcing mechanisms"

Drivers for Behind the

Meter Storage

Distributed Renewable Energy Advances in Digital Technologies

Decreasing
Battery Prices
and
Improving
Performance

Electric Vehicles

Smart Grids

Behind the Meter Applications

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Resilience

Uninterrupted Power Supply

Diesel Displacement



Demand Aggregation

Load Shifting

Local Flexibility



Increasing the Value of Renewable

Energy

Residential (PV + storage)

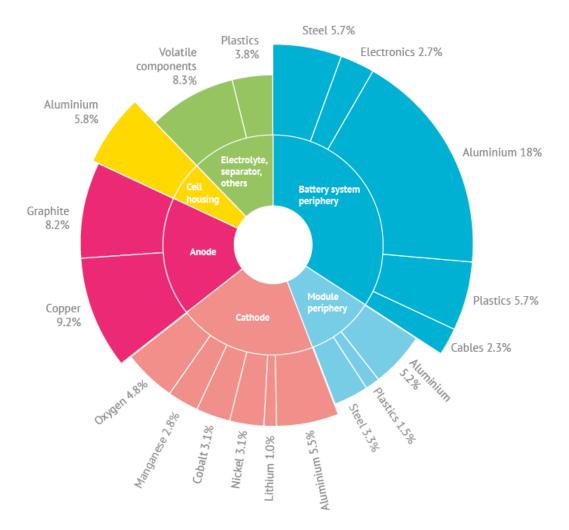
C&I (PV + storage)



Electric Vehicles

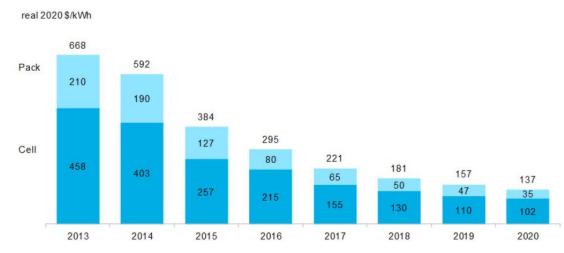
Increasing Capacities BEVs and PHEVs

Generic composition of lithium-ion battery pack



Source: JMK Research, 2019

Average Li- Ion Pack and Cell price split



Source: Bloomberg NEF

Alternatives to Lithium-Ion

- Other chemistries such as Zinc, Sodium-Sulphur
- Liquid Metal Batteries
- Solid State Batteries

Lithium-ion Battery Recycling

Second Life use: Once the drop-in capacity of the EV battery is below 70-80%; they could still be used in other application such as in households or energy backups

Recycle in a closed-loop process:

Recycling of lithium-ion batteries help to recover the metals- cobalt, lithium, nickel, and others

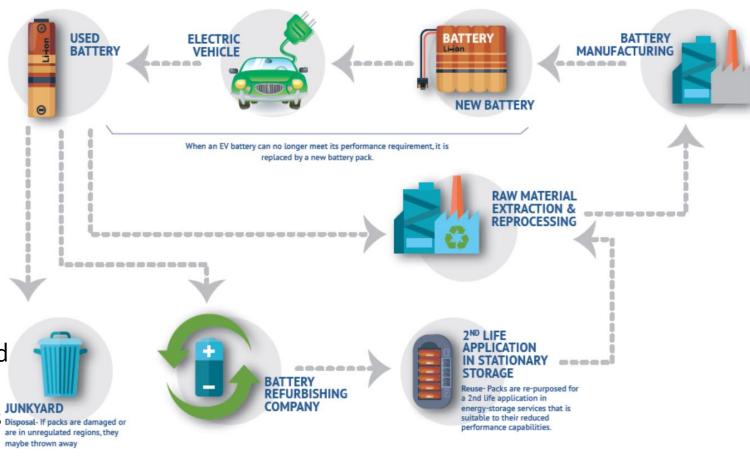
Various processes:

Direct Recycling (Mechanical process)

 Pyro-Metallurgical (with heat and flame)

Hydro-Metallurgical (with liquids Disposal- If packs are damaged or are in unregulated regions, they maybe thrown away

 and chemicals)



Source: JMK Research, 2019

Some discussions points

- Supply Security
- Including environmental costs regulation for tracking batteries from production to disposal
- Producers' responsibilities

Thank you