

# DEBUNKING MYTHS

## SOLAR ROOFTOP FOR THE RESIDENTIAL SECTOR

### *Summary Remarks*

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# Key Challenges

- a) Little initiative by agencies (HSIDC, TCP...) to implement state mandate
  - haven't incorporated mandate in their guidelines;
  - minimal effort to inform constituents;
  - no monitoring of installation;
  - Finally, no penal action for non compliance
- b) DHBVN – no forceful strategy/ action from top management (see losses/work but little benefit)
  - net metering approval, installation, billing issues
- c) Bank financing for standalone SRT unavailable/limited
  - RESCO model - developer signs long term PPA with consumer)  
unavailable to RWA (only to commercial customers) due to credit risk
- d) Manpower/capacity constraints at HAREDA
- e) Residential consumer reluctance
  - low awareness of tech; maintenance challenges; developer credibility
  - aversion to dealing with govt bureaucracy – subsidies, net metering

# Suggestions

- a) City government should (DC office) at the helm
  - focal point of all efforts to promote SRT
- b) Set aggressive targets for the city – 250MW by 2024 (15% of load)
  - CSE estimates far higher potential
  - Gurugram Master plan modest 150 MU (~100MW)
- c) DC should create a nodal office for Solar rooftop
  - coordinate and monitor performance by all agencies
  - control consumer grievances across agencies
  - awareness campaign (solar mela; hoardings and ads)
- d) DHBVN should partner with developers to create RESCO models for RWAs (developer signs PPA with RWA and discom collects bill to cut credit risk) to address financing
  - city/state govt should prod ERC/DHBVN to act
- e) Expand HAREA capacity to meet ambitious goals
- f) Strengthen/streamline net metering implementation - should be directly under top DHBVN management