FINISH





Resource Recovery, Reuse and Business Models through Cocomposting – Case Studies from Different States

18th July 2025

FINISH Mondial

FSMC



FINISH

Organisation - Overview

- Finish Services Management Company (FSMC) Pvt Ltd is a social enterprise registered as a Private Limited Company in 2014
- Offshoot of the FINISH project
- One of the Implementing Partners of FINISH Mondial in India
- Started with projects like:
 - Construction of Toilet linked biogas units in Gujarat
 - Construction of toilets, bathrooms and water supply in 8 villages of Jharsuguda, Odisha
 - Private FSTP (constructed wetland) in Talcher, Odisha
 - Many precast units for SBM toilets in Odisha & Maharashtra
- Current Activities FSM and Swachh Sarvekshan support to ULBs in Odisha & Bihar
- Supporting 12 ULBs in Odisha and 2 in Bihar for better Faecal Sludge/Bio-Solids Management



FINISH Mondial

- A partnership between WASTE and Amref Flying Doctors (AFD)
- Is a global 6 country program funded by DGIS, Netherlands
- Coverage: India, Bangladesh, Kenya, Tanzania, Uganda & Ethiopia
- Ambition: 2 Million Households
- Period: 2021- 2025
- Focus Area: Safe Sanitation, FSM, WASH Market Creation, Climate Change, GESI, Menstrual Health & Hygiene, Solid & Liquid Waste Management through Financial Inclusion & Leverage of existing infrastructure and facilities.



COMMUNITIES



Demand improved toilets for which they are willing to pay. This includes mobilization of money for a safe toilet. Demand is stirred by community based sanitation promotors who market safe sanitation to communities.



FINANCIERS

Develop and market sanitation credit and other financial products for sanitation effectively addressing the demand for financial services in sanitation from households as well from entrepreneurs.

GOVERNMENT



BUSINESSES

Offer cheaper, new and improved

strengthening of the supply chain

and valorization of human waste.

products, including toilets, and

services for safely managed sanitation. This includes

> Develops and implements laws and regulations on sanitation standards and stimulates sanitation market growth through leadership in awareness creation and proactive engagement in PPPs for improved sanitation.



Present Situation

FINISH





Need of Intervention

- Indiscriminate disposal of FS in the open soil & water contamination
- Need for a low-cost decentralized model for better FSM which helps in closing the loop of Circular Economy
- Need for a technology that is simple and easily adopted replicable
- More of nature based solutions energy efficient
- Need of more private sector participation financial models





Odisha Model

- MoU with ULB regarding co-composting of the bio-solids and organic waste
- 12 ULBs Dhenkanal, Cuttack, Jharsuguda, Belpahar, Nayagarh, Aska, Hinjilicut, Soroda, Kamakhyanagar, Bargarh, Buguda and Ranpur
- ULB provides
 - Space for co-composting
 - Raw materials bio solids and organic waste
 - Labour & Lab Testing Cost
 - FSMC provides
 - Technical & Handholding support
 - Product Development support
 - Marketing support
- Formation of District Level Advisory Committee for Co-composting
- Revenue Sharing 60:40 from sale of cocompost
- OUAT Study quality of co-compost, soil & crop (2nd phase to start shortly)





Odisha Model





Bihar Model

- MoU with ULB regarding construction of FSTP (constructed wetland) co-composting of the biosolids and organic waste
- Gaya and Purnia
- ULB provides
 - Land & Funds for construction of FSTP
 - Space for co-composting
 - Raw materials bio solids and organic waste
 - ✤ Labour
 - ✤ Lab Test Cost
- FSMC provides
 - Construction of FSTP
 - Technical & Handholding support
 - Product Development support
 - Marketing support
- Revenue Sharing 60:40 from sale of co-compost
- ICAR to take up a study very soon quality of cocompost, soil & crop





FSTP – Constructed Wetland

Vertical Constructed Wetland Horizontal Constructed Wetland

Aerial View











Co-composting





CO-COMPOSTING CYCLE



- **COLLECTION PHASE**
- ▷ **10 DAYS**

FINISH

STABILISATION PHASE
10 DAYS



CO-COMPOSTING CYCLE

 \triangleright



PILE FORMATION PHASE (4:1)

FINISH

- ▷ 3 5 DAYS (SANDWICH METHOD) ▷
- LENGTH = 6 FT, HEIGHT & WIDTH = 3-4 FT
- 21 DAYS (CHURNING EVERY 7 DAYS)

DECOMPOSITION PHASE

- ▶ TEMP = 40-60, MOISTURE = 20-60%
- **MATURATION PHASE**
- ⊳ **14 DAYS**
- ▷ TEMP = 60-65, MOISTURE
 15-20%
 Enriching Comparison

CO-COMPOSTING CYCLE

FINISH



FINAL PRODUCT – SIEVED, PACKED & STORED (SAMPLE SENT FOR LAB TEST)



FINISH

Quality Parameters

No.	Characteristic	Requirement	Unit	Standard
1	Bulk density	1.00	g/cm3, Max	Bureau Indian Standard, 2013
2	Moisture	25	percent by mass, Max	Bureau Indian Standard, 2013
3	рН	6.5-7.5	#	Bureau Indian Standard, 2013
4	Conductivity	4.0	dsm-1, Max	Bureau Indian Standard, 2013
5	Total organic carbon	14	percent by mass of total dry mass, Min	Bureau Indian Standard, 2013
6	Total nitrogen (N)	0.8	percent by mass of total dry mass, Min	Bureau Indian Standard, 2013
7	Total phosphorus (P2O5)	0.4	percent by mass of total dry mass, Min	Bureau Indian Standard, 2013
8	Total potassium (K2O)	0.4	percent by mass of total dry mass, Min	Bureau Indian Standard, 2013
9	Sum total of total nitrogen (N), total phosphorus (P2O5) and total potassium (K2O)	1.5	percent by mass of total dry mass, Min	Bureau Indian Standard, 2013
10	C:N ratio	20:1	Max	Bureau Indian Standard, 2013
11	Faecal coliform	<1,000	MPN/g of dry solids	US Environmental Protection Agency 503, 2010
12	E. Coli	100	MPN/g of dry solids	European Union, 2002
13	Salmonella	0	number of salmonella cells/25 g	European Union, 2002
14	Helminth egg	<1	egg/g TS	World Health Organisation, 2006
15	Arsenic (As2O3)	10.00	mg/kg on dry mass basis, Max	Bureau Indian Standard, 2013
16	Cadmium (Cd)	5.00	mg/kg on dry mass basis, Max	Bureau Indian Standard, 2013
17	Chromium (Cr)	50.00	mg/kg on dry mass basis, Max	Bureau Indian Standard, 2013
18	Copper (Cu)	300.00	mg/kg on dry mass basis, Max	Bureau Indian Standard, 2013
19	Lead (Pb)	100.00	mg/kg on dry mass basis, Max	Bureau Indian Standard, 2013
20	Nickel (Ni)	50.00	mg/kg on dry mass basis, Max	Bureau Indian Standard, 2013
21	Zinc (Zn)	1000	mg/kg on dry mass basis, Max	Bureau Indian Standard, 2013
22	Mercury (Hg)	0.15	mg/kg on dry mass basis, Max	Bureau Indian Standard, 2013



Test Reports



CIN: U93000TN2000PTC043869

FINISH

TEST REPORT

Test Report No & Date Sample Number		CTL/CH/N-37760/2024-25 & 25.01.2025 N-37760/24-25				
Name of the Customer		M/s. Finish Services Management Company Private Limited,				
Address		Bharati Nivas, Plot No-1150, D1- Sector 9, Cuttack, Odisha.				
Sample Drawn by		Customer				
Sample	Name	Co Compost				
Sample Quantity		1 kg				
Sample Condition		Good & Received in Packed Condition				
Sample Received on		18.01.2025				
Analysis Started on		18.01.2025				
Analysi	s Completed on	23.01.2025				
Test Res	ults: a cample tested as received and recult	te are as follows:				
E NO	BADAMETEDS	s are as follows:	UNITE	DECIUTS		
3. NO	PARAMETERS	METHOD	UNITS	RESULTS		
1	Bulk Density	Schedule -IV-Part D (3) of FCO 1985	g/cm ³	0.69		
2	Moisture	Schedule -IV-Part D (2) of FCO 1985	%	9.76		
3	pH	Schedule - IV, Part D(1) of FCO, 1985	-	6.0		
4	Conductivity	Schedule - IV, Part D(4) of FCO, 1985	dsm-1	5.920		
5	Total Organic Carbon	Schedule -IV-Part D (5(ii)) of FCO 1985	%	24.6		
6	Total Nitrogen as N	Schedule - IV, Part D(6) of FCO, 1985	%	1.74		
7	Total Phosphorus as P2O5	Schedule - IV, Part D(8) of FCO, 1985	%	0.83		
8	Total Potassium as K ₂ O	Schedule - IV, Part D(9) of FCO, 1985	%	0.57		
9	C : N Ratio	Schedule - IV, Part D(7) of FCO, 1985	-	14.14		
10	Sum of Total Nitrogen, Total	By Calculation	04	2.14		
10	P ₂ O ₅ & Total K ₂ O	By Calculation	70	5.14		
11	Arsenic as As ₂ O ₃	Schedule -IV-Part D (12) of FCO 1985	mg/kg	BLQ(DL:0.1)		
12	Cadmium as Cd	Schedule -IV-Part D (10) of FCO 1985	mg/kg	BLQ(DL:2.0)		
13	Chromium as Cr	Schedule -IV-Part D (10) of FCO 1985	mg/kg	13.72		
14	Copper as Cu	Schedule -IV-Part D (10) of FCO 1985	mg/kg	143.3		
15	Lead as Pb	Schedule -IV-Part D (10) of FCO 1985	mg/kg	22.61		
16	Nickel as Ni	Schedule -IV-Part D (10) of FCO 1985	mg/kg	13.30		
17	Zinc as Zn	Schedule -IV-Part D (10) of FCO 1985	mg/kg	570.7		
18	Mercury as Hg	Schedule -IV-Part D (11) of FCO 1985	mg/kg	BLQ(DL:0.2)		
19	Total Bacteria	CTL/SOP/MB-SL/010	CFU/g	85,00,000		
20	Total Fungi	CTL/SOP/MB-SL/013	CFU/g	68,000		
21	E.coli	CTL/SOP/MB-SL/005	CFU/g	< 10		
22	Helminth Eggs	CTL/SOP/MB-SL/014	eggs/g	270		
23	Clostridium Perfringens	CTL/SOP/MB-SL/018	Per 25g	Absent		

END OF REPORT

T-Norden

Verified by

For Chennai Testing Laboratory Pvt ltd

R.JAYAARTHANAN



The Report shall not be used to malign, defame and for any malicious purpose. The Report is meant only for sole use of the addressee

A - Super 19, T.V.K. Industrial Estate, Guindy, Chennai - 600 032, Tamil Nadu - India

Phone : +91-44-2250 1757 | E-mail : chennaitesting@chennaitestinglab.com www.ctllabs.in

भारत सरकार/ Government of India कृषि एवं किसान कल्याण मंत्रालय/Ministry of Agriculture and Farmers Welfare कृषि एवं किसान कल्याण विमन

Department of Agriculture and Farmers Welfare

क्षेत्रीय जैविक एवं प्राकृतिक खेती केंद्र



अगरायती रोड :मॅशनल हाईवे न.6, गोडखेरी, पोस्ट ताढी, सालुका कळारेष्ठर, नागपुर-440023 Amravati Road (N.H- 6), Village-Gondkhairy, Post-Wadi, Tal-Kalmeshwer, Nagpur-440023

E-Mail:biofmb10@nic.in, rcofngp注gmail.com No. : 4-1/2022-23/OF/RCONFNGP/4 ブ रोजा मे/To 《Asst. Agril. Officer,

Asst. Agril. Office Sadar Block, Dhenkanal, Odisha 759001

Sub: Analysis of the sample code no. AAO.Sadar.59

Ref: 1. Your letter no. 109 dated 09.05.2022

2. NCOF letter no. L. No.90 dated 24.052022 & NCOF A.O. email dt. 29.06.2022

Sir,

With reference to above, the NCOF recoded sample bearing code no. SCC240502 received in this laboratory from NCOF on 31.05.2022 for analysis as per FCO 1985. After the compliance of the due procedure of NCOF coding and decoding SOP, the details of the sample and Form 'P' were received in this laboratory in connection to your letter under reference. The analysis report of city compost sample sent by you, bearing your code no. AAO.Sadar.59 is as follows:

		FORM L-1						
1.	[See clause 30]							
2	2 Date of signality territizer : City Compost							
3	Code on an of sample as indicated by the important (0.00,0222)							
4	Date of mention of the sample is indicated by the inspector : AAO, Sadar, 59							
5	Laboratory sample no	200 PCO	5.2022 NENG B/2022-202	VOECC 14				
6.	Date of analysis of sample	- Man	& hung 2022	3/01/100-14				
7.	Analysis of Organic Fertilizer:	. iviay	de sume zozz					
	S. No	Specification as per FCO	Composition as per analysis	Variation	Permissible tolerance limit			
	1	2	3	4	5			
A	Physical Characteristics							
i.,	Moisture content per cent by weight	25 (maximum)	23.8					
88.	Bulk Density (g/cm ²)	<1.20	0.48					
ш.	Particle size	Min. 90% material passed through 4.0 mm 1S sieve	99%					
В,	Chemical Characteristics							
è.	Total Organic Carbon per cent by weight	12.0 (minimum)	32.63	-				
н.	Total Nitrogen as N, Phosphates as P ₃ O ₅ Potash as K ₂ O per cent by weight	1.2 (minimum)	8.3		A sum total o N, P and K			
iii.	C:N ratio	<20	8.77		nutrients sha			
iv,	pH	6.0-8:0	7.23	-	not be less than 1.0%.			
٧.	Conductivity as dsm ⁻¹	\$6.0	2.25					
vi.	Heavy metal content (as mg/kg) maximum							
	Arsenic (As ₂ O ₃)	10.0						
1.5	Cadmium (Cd)	5.0						
	Chromium (Cr)	50.0	*	-				
	Copper (Cu)	300.0						
	Mercury (Hg)	0.15						
	Nickel (Ni)	50.0						
	Lead (Ph)	100.0						

*N- 3.72 %, P-1.68 % and K- 2.90 % Remarks: The Sample is in accordance with the specification of FCO (1985).

Zinc (Zn)

Signature of In-charge (Testing Laboratory)

Tel. No. 07118-297054

Date: 30.06.2022

Enriching Communities

Copy to '= 1. Directorate of Agriculture and food production, 7RCH+89H, Keshari Nagar, Bhubaneswar, Odisha 751001 agrisec.originic.in

1000.0

2: Director/SCC, NCOF, Ghaziabad



Calculations

- A windrow should contain min. of the inputs = Organic Waste (1200 kgs) + Biosolids (300 kgs) = 1500 kgs
- Ratio = 4:1
- Final Product Biosolids will remain the same, but the Organic waste will decompose & will reduce to 10% of 1200 kgs
- Therefore, 1500kgs will decompose to = Biosolids (300 kgs) + Organic Waste (120 kgs) = 420 kgs of co-compost.





Calculations

- Raw Materials + Labour + Space = Free
- Cost of Supervisor = ₹ 20,000 per month
- Annual Cost of Supervisor = ₹ 2,40,000
- Price of 1 kg of Co-compost = ₹ 20
- Revenue from Sale = 40% of ₹ 20 = ₹ 8
- Sale To Break Even = 2,40,000/8 = 30,000 = 30 MT
- Min. 30 MT is to be sold in 1 year to Break Even





Safety & Risk Mechanism









FINISH

Impacts

- Simple Solution for Reuse of biosolids
- Additional Revenue Source for ULBs
- Climate & Health reduces soil & water contamination, reduction in CO2 emissions
- Agriculture substitute for chemical fertilisers, soil conditioner & enhances water holding capacity of soil – impacts yield
- Livelihood Creation production & marketing done by local people
- GESI





Challenges

- Establishment of the product – No specific quality standards
- Need of Related Infrastructure – Pathological labs, institutions for monitoring, regulating and supporting, etc.
- Awareness & Knowledge at various levels – Attitude







Abhishek Chaudhuri

Managing Director Finish Services Management Company (FSMC) Pvt Ltd Email: <u>abhishek@fsmc.co.in</u> Website: www.fsmc.co.in

